



Date
Company
Address

Dear Valued Supplier,

Important information for all B/E Aerospace suppliers.

As a result of a recent B/E Aerospace Transportation Management project, we've opted to make several critical changes to our inbound shipping policies and procedures. Most significant is the establishment of exclusive agreements for ground, air, freight and ocean. These agreements, outlined in the enclosed materials, help to streamline our inbound shipping processes, while minimizing overall shipping related costs.

Materials just for you.

We have compiled information to familiarize you with our new shipping policies and procedures. This packet includes:

1. **B/E Aerospace Shipping Guide**
 - Overview of FedEx, Lynden International, Watkins, Transgroup and Expeditors shipping services
 - Instructions on shipping multiple orders/pieces
 - Overview of Insurance and Hazardous Material regulations
 - Customer service contact information
2. **FedEx Ground[®] COLLECT Guide**
 - Overview of FedEx Ground COLLECT, FedEx Standard Overnight[®] and FedEx International Priority[®]
 - Instruction on shipping with FedEx, including how to set up an account, schedule a shipment and order supplies
3. **Sample FedEx Ground COLLECT Shipment Processing Guide**
 - Details on how to ship FedEx Ground COLLECT via fedex.com
 - Step-by-step instructions on how to prepare a FedEx Ground COLLECT shipping label

Questions? Need Assistance?

For questions on shipping to B/E Aerospace via FedEx, the FedEx Vendor Support Desk at 1-877-946-2447 is available during this transition period (2/01/06- 3/31/06) to answer your questions or you can contact FedEx Customer Service at 1-800-463-3339 any time.

Thank you!

A handwritten signature in black ink, appearing to read "John Bradford".

John Bradford
Corporate Transportation Manager
B/E Aerospace, Inc.